



COMPASS

Heights Market Insights

JULY 2023

-15%

DECREASE IN SALES
COMPARED TO
JULY 2022

+36.0%

INCREASE IN
AVERAGE DOM
COMPARED TO
JULY 2022

+13.9%

INCREASE IN
AVERAGE PRICE
COMPARED TO
JULY 2022

+35.4%

INCREASE IN
MEDIAN PRICE
COMPARED TO
JULY 2022

		JUL 2023	JUL 2022	%Δ
Overall	AVERAGE DOM	34	25	36%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$682,853	\$599,484	13.9%
	# OF SALES	28	33	-15.2%
	# OF CONTRACTS	26	21	23.8%
	NEW LISTINGS	45	73	-38%
Houses	AVERAGE DOM	114	38	200%
	% OF ASKING PRICE	97%	98%	
	AVERAGE SOLD PRICE	\$737,500	\$770,750	-4%
	# OF SALES	2	4	-50.0%
	# OF CONTRACTS	2	5	-60%
	NEW LISTINGS	5	7	-29%
Condo/Co-op/TH	AVERAGE DOM	27	24	13%
	% OF ASKING PRICE	100%	101%	
	AVERAGE SOLD PRICE	\$678,650	\$575,861	18%
	# OF SALES	26	29	-10.3%
	# OF CONTRACTS	24	16	50%
	NEW LISTINGS	40	66	-39%

* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively.

Source(s): HudsonMLS, Jul. 2022 - Jul. 2023